

**University of California, Berkeley**  
**Intercollegiate Athletic Department**  
**Statement of Revenues and Expenditures for the fiscal year June 30, 2004**  
**(unaudited)**

**Appendix A**

	Football	Men's Basketball	Women's Basketball	Other Men's Sports	Other Women's Sports	Non- Program Specific	Total
<b>Operating revenues</b>							
Ticket Sales	\$ 3,545,619	\$ 3,233,757	\$ 49,740	\$ 49,887	\$ 49,792	\$ 204,757	\$ 7,133,552
Student Fees	-	-	-	38,344	25,563	1,948,899	2,012,806
Guarantees	2,553,985	140,005	10,000	6,507	10,020	-	2,720,517
Contributions	1,380,630	612,944	335,498	1,749,958	1,159,142	3,950,763	9,188,935
State/Govt Support	-	-	-	-	689	2,961	3,650
Institutional Support	-	-	517,174	37,634	2,024,972	850,762	3,430,542
NCAA/Conference Distributions	4,544,951	1,936,181	18,151	27,548	87,305	881,775	7,495,911
TV/Radio/Internet Rights	28,815	73,205	-	-	-	-	102,020
Program/Novelty/Concessions	191,340	57,509	1,756	7,515	4,231	525,845	788,196
Sponsorships	-	-	-	5,000	-	2,549,490	2,554,490
Sports Camps	205,346	156,053	95,346	429,171	368,940	1,650	1,256,506
Endowment Income	224,569	36,602	75,930	1,041,241	238,266	22,238	1,638,846
Other	47,687	114,584	8,646	46,412	96,622	958,648	1,272,599
Total operating revenues	<u>12,722,942</u>	<u>6,360,840</u>	<u>1,112,241</u>	<u>3,439,217</u>	<u>4,065,542</u>	<u>11,897,788</u>	<u>39,598,570</u>
<b>Operating expenditures</b>							
Athletic Student Aid	1,701,701	312,689	340,527	1,462,834	2,368,665	-	6,186,416
Guarantees	1,095,071	369,144	-	-	-	-	1,464,215
Coaches Compensation	2,674,599	1,255,028	403,331	1,903,424	2,385,788	33,600	8,655,770
Administration Compensation	674,068	171,968	231,025	113,669	58,951	7,650,805	8,900,486
Severance Payments	-	-	-	-	-	105,854	105,854
Recruiting	190,044	72,027	89,811	99,197	184,045	21,836	656,960
Team Travel	1,226,445	283,096	153,623	916,750	1,095,954	2,921	3,678,789
Equipment/Uniforms/Supplies	1,064,658	153,901	46,168	362,022	433,390	99,199	2,159,338
Game Expenses	1,008,178	317,481	134,876	88,632	105,549	-	1,654,716
Fundraising/Marketing/Promotion	43,545	25,157	12,756	66,880	52,158	2,026,556	2,227,052
Sports Camps	107,241	83,030	43,453	152,162	143,966	17,388	547,240
Direct Facilities Cost	-	-	-	6,490	3,089	1,824,244	1,833,823
Direct Support to University	66,730	-	-	-	-	360,673	427,403
Indirect Support	-	-	-	-	-	1,152,105	1,152,105
Other	1,007,152	273,670	130,641	411,250	385,069	3,308,735	5,516,517
Total operating expenditures	<u>10,859,432</u>	<u>3,317,191</u>	<u>1,586,211</u>	<u>5,583,310</u>	<u>7,216,624</u>	<u>16,603,916</u>	<u>45,166,684</u>
Excess (deficiency) of revenues over expenditures	<u>\$ 1,863,510</u>	<u>\$ 3,043,649</u>	<u>\$ (473,970)</u>	<u>\$ (2,144,093)</u>	<u>\$ (3,151,082)</u>	<u>\$ (4,706,128)</u>	<u>\$ (5,568,114)</u>

The accompanying notes are an integral part of this statement